

 U.S. DEPARTMENT OF TRANSPORTATION



BUILD AMERICA BUREAU

**Funding Intercity Passenger Rail
Station Development: Federal Perspective**

October 3, 2016



Intercity Passenger Rail Station Projects

West

- Portland, OR
- Sacramento, CA
- San Francisco -Transbay
- San Jose - Diridon
- Seattle King Street
- Tacoma, WA
- Tukwila, WA

Central

- Alton, IL
- Ann Arbor, MI
- Battle Creek, MI
- Dearborn, MI
- Denver Union Station
- Lawrence, KS
- Milwaukee Airport
- New Orleans
- Normal, IL
- St. Louis, MO
- Troy, MI
- Waterloo, IN

East

- Albany-Rensselaer
- Boston - South Station
- Buffalo-Depew
- Lexington, NC
- New York – Penn/Moynihan
- Niagara Falls
- Northampton, MA
- Providence, RI
- Raleigh, NC
- Rochester, NY
- Schenectady, NY
- Washington Union Station



Intercity Passenger Rail Station Projects

City	Station/Project	Program	Amount
San Francisco	Transbay Transit Center	HSIPR	\$400,000,000
NYC	Moynihan Station	Various	\$207,912,723
Denver	Denver Union Station	RRIF	\$155,000,000
Boston	Boston South Station	HSIPR	\$32,500,000
Dearborn	Dearborn Intermodal Rail Facility	HSIPR	\$28,204,450
Raleigh	Raleigh Union Station	TIGER	\$26,500,000
Sacramento	Sacramento Valley Station	Various	\$23,292,000
San Jose	San Jose South Terminal Station	HSIPR	\$17,999,998
Rochester	Rochester Station	Various	\$17,900,000
Niagara Fall	Niagara Falls International	TIGER	\$16,500,000
Seattle	King Street Station	HSIPR	\$16,209,802
Alton, IK	Alton Regional Multimodal Station	TIGER	\$13,850,000
Raleigh	Raleigh Station	Various	\$11,966,076
Portland	Portland Union Station	HSIPR	\$11,207,825
Troy	Troy Multimodal Transit Facility	HSIPR	\$8,485,212



Before the Bureau there was the BATIC

The Build America Transportation Investment Center serves as the single point of contact and coordination for states, municipalities and project sponsors looking to:

UTILIZE federal transportation expertise,

APPLY for federal transportation credit programs

and **EXPLORE** ways to access private capital and expertise in public private partnerships.





FAST Act Establishes the “Bureau”

The FAST Act:

- 1st long-term Federal transportation bill in 10+ years
- Authorized \$305 billion for FY16 - 20 for all surface transportation modes.
- Established National Surface Transportation and Innovative Finance Bureau (Build America Bureau).
- Made TOD expenses and projects eligible under the TIFIA and RRIF Credit Assistance Programs.



Build America Bureau - the Mission

Bureau's Mission is to:

- › **Expand** the use of federal transportation credit programs such as TIFIA and RRIF.
- › **Innovate** new approaches to project development processes and funding challenges and institutionalize technology and best practice across credit programs and modal teams.
- **Deliver** streamlined technical and financial assistance to accelerate project delivery.



Build America Bureau - the Pieces

BUREAU LEADERSHIP

Outreach and Project Development

- Builds upon the single point-of-contact approach established by BATIC
- Conducts pro-active outreach
- Conducts intake and screening to define project support needs
- Provides projects with technical assistance and modal coordination
- Supports pre-application activities
- Consolidates and disseminates best practices

Credit Programs

- Combines TIFIA, RRIF, and PABs
- Administers application process for TIFIA, RRIF, and PABs
- Performs underwriting and negotiations for loans
- Manages portfolio of active loans
- Manages risks of loan portfolio

FASTLANE Grants

- Administers application process for FASTLANE grants
- Provides guidance on FASTLANE application process



Build America Bureau - Mission

**“Help Build More
Good Projects Faster....”**

Build America Bureau – the “Business”

Let's put on our Marketing Hats....



- Product
- Customers
- Unique Selling Proposition (what makes us so special?)
- Distribution (how are we going to reach our customers?)
 - Project Sponsor Initiated
 - Bureau Outreach
 - Modal Administrations (FRA, FTA, FHWA, MARAD)

Outreach and Project Development Process

- Initial interview/meeting
- Assignment of Bureau Project Development Lead (PDL)
- Information Session
- Project Development Plan to prepare LOI
- Submit LOI/project enters credit process
- PDL continues to work with sponsor

Bureau Credit Assistance: TIFIA, RRIF

- Low fixed interest rates
- Long terms available (up to 35 years)
- Flexible amortization schedules
- Non-recourse financing (project cash flow supported)
- RRIF can finance 100% of project costs



Build America Bureau - Credit Programs

RRIF Program Priorities

- Enhance public safety
- **Promote economic development***
- Enhance the environment
- Improve competitiveness of U.S companies in international markets
- Endorsed in State planning documents
- **Improve railroad stations and passenger facilities and increase TOD***
- Preserve or enhance rail or intermodal service to small communities/rural areas
- **Enhance service and capacity in the national rail system***
- Materially alleviate rail capacity problems....



Build America Bureau - Credit Programs

Transit-Oriented Development (TOD)

- FAST Act makes TOD projects eligible under RRIF and TIFIA
- TOD under RRIF can include commercial and residential development
- TOD under TIFIA requires a project-specific review (eligible elements might include: property acquisition, demolition, site preparation, walkways, pedestrian and bicycle access,, etc.)
- Project must be physically or functionally related to a transportation facility (RRIF...to a passenger rail station or multimodal station that includes rail service)



TIGER Competitive Grant Program

TIGER Program

- Surface transportation modes (road, rail, transit, port)
- Projects with significant impact on Nation, region or metro area
- \$5.1 billion since 2009 (421 projects)

Selection Criteria

- State of good repair
- Economic competitiveness
- Quality of life
- Environmental sustainability
- Safety
- Innovation
- Partnership

Also...Project Readiness and Ladders of Opportunity



A Few Takeaways....

- Reach out early!
- Continue to work with the modes (FRA, FTA)
- Consider all your options....
- Consider and plan for long term financial sustainability (including governance)
- Partner with community and facility stakeholders
- Don't forget transportation!

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