# Agenda for January 13, 2017

Fairmont Scottsdale Princess Hotel, 7575 E. Princess Drive, Scottsdale, AZ 85255
Room: Arabian AB

**SESSION** | **DESCRIPTION** | **FACILITATOR**
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**WELCOME, INTRODUCTIONS, AND OVERVIEW OF THE DAY (8:30 – 9:00)**

1. **Key Challenges and Opportunities (9:00 – 10:00) 60 mins**
   - What is a P3?
   - Why Consider a P3?
   - Facilitator: Patrick DeCorla-Souza, Federal Highway Administration

2. **Key Components of State P3 Programs (10:00 – 11:00) 60 mins**
   - Enabling Legislation
   - Organizational Capacity
   - Pipeline of Potential P3 Project Candidates
   - Facilitator: Jim Taylor, Mercator Advisors

**BREAK (11:00-11:10)**

3. **Key Processes (11:10 – 11:55) 45 mins**
   - Introduction to Procurement
   - Introduction to Contract Management and Oversight
   - Facilitator: Patrick DeCorla-Souza, Federal Highway Administration

**LUNCH (11:55-1:15)**

4. **Managing Project Risk (1:15 – 2:00) 45 mins**
   - Rationale/Methodology for Risk Transfer
   - Overview of Typical Project Risks
   - Facilitator: Jim Taylor, Mercator Advisors

5. **Potential Value of Private Financing and Federal Credit Assistance (2:00 – 2:45) 45 mins**
   - Funding and P3 Financing
   - Project Financing Examples
   - Facilitator: Jim Taylor, Mercator Advisors

**BREAK (2:45-3:00)**

6. **Value for Money (3:00 – 3:50) 50 mins**
   - What is Value for Money?
   - How is Value Created through P3?
   - Application in Decision-Making
   - Facilitator: Patrick DeCorla-Souza, Federal Highway Administration

**WRAP-UP AND KEY TAKEAWAYS (3:50-4:00)**

- Facilitator: Jim Taylor, Mercator Advisors